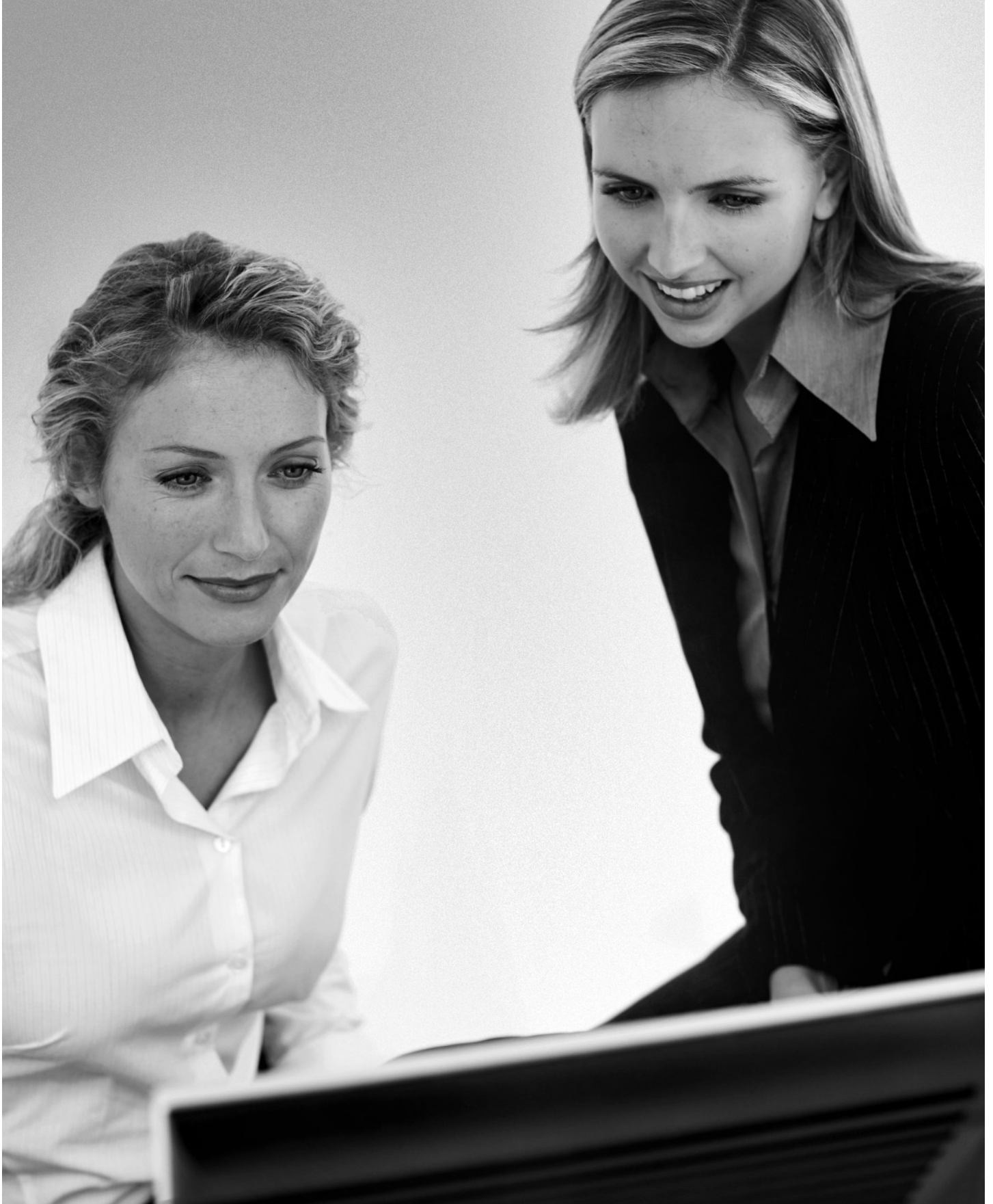


POWER TO RUN YOUR BUSINESS

sage

Accpac ERP

Scalable Business Management Solutions



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Introduction

Sage has been providing software and support to businesses like yours for over 24 years. Over this time, we've developed a deep understanding and insight into the needs of all sizes and types of businesses. We've used this insight to constantly develop our products and services in order to meet the ever more demanding requirements of our customers. It is this approach that has made us the world's leading supplier of business management software.

Sage Accpac ERP is a web-based, enterprise solution designed for the global marketplace. It is a multi-platform, database independent solution available in over 70 countries worldwide. From single user installations to large corporate environments, Sage Accpac ERP has the scalability, flexibility and reliability to suit all business needs. System-wide multicurrency functionality, compliance with many varied local accounting requirements, and a comprehensive global distribution and support base provides the ideal product for the internationally orientated company.



“At Sage, we understand that mid-sized and larger businesses have varied and complex requirements. From accounting through to CRM and ERP, we offer scalable, integrated software solutions to meet their needs”.

**Paul Stobart, CEO, UK and Ireland Region,
Sage (UK) Limited**

Overview of benefits

Exceptional multi-lingual and multi-currency capabilities

Sage Accpac ERP is a leading solution in many of the world's major global economies. It has been translated into a number of languages and is fully supported by a network of accredited local partners across more than 70 countries. Alongside this, sophisticated currency management and the ability to process transactions in any number of currencies give your business the global competitive edge required in today's business world.

Scalable with a simple upgrade path

From single-user remote locations to large corporate environments with demanding accounting needs, Sage Accpac ERP offers complete scalability. There are 3 Sage Accpac editions to choose from. When your business grows, and you need to add more users or capacity, you can just move up to a higher edition. All Sage Accpac editions have an identical user interface, screens and modules – meaning upgrades don't involve costly staff retraining or data conversion. Sage Accpac also enables data processing across multiple servers, to share the processing load as your number of users increases.

Efficient and easy to use

Thanks to a highly intuitive and consistent graphical interface, learning Sage Accpac is quick and easy. All the modules have the same look and feel: so once you learn how to move through one module, the learning curve is short for the others. This makes data entry, analysis, and reporting simple and logical, even for a new user.

Fully customisable

Sage Accpac allows you to personalise your desktop at an individual user level. A credit control clerk, for example, can optimise productivity with a desktop modification that provides easy access to accounts receivable functions. Similarly, a manager can then customise that desktop to hide confidential bank account information.

You can also design and add unlimited optional fields to your entire Sage Accpac system with the Transaction Analysis and Optional Field Creator. Also, using Sage Accpac Options, a set of reporting, analysis, automation, and feature extension tools, can even further increase functionality.

Part of an integrated business management suite

Sage Accpac integrates with an array of end-to-end solutions, including Sage CRM MME, Sage Accpac Exchange – an EDI solution that helps you connect electronically with your suppliers and customers, and Sage Accpac WMS – a warehouse management solution.

We also partner with more than 400 developers who create and market a wide range of applications that enhance and extend Sage Accpac for specific industries and special business needs.

Advanced web and wireless architecture

When choosing a business management system, you are making an investment in your future. Selecting a product with high quality architecture, such as Sage Accpac, will ensure investment protection. That's because high quality architecture stands the test of time - quickly adapting to new technologies and easily integrating external applications for effective information exchange. It is Sage Accpac's object-oriented and multi-tiered architecture that makes the product so flexible. Since all Sage Accpac editions share the same architecture and code base, valuable transaction history can easily be retained when you upgrade.

Choice of deployment options

The whole range of Sage Accpac solutions can be deployed on a wide range of databases and operating systems. Please see the feature comparison on page 6 for further details.



"We needed a sophisticated and flexible general ledger solution that maintained a quantity record, up to three decimal places, for our self-administered pension scheme; Accpac provides us with just that, together with an easy to use and dependable financial tool which supports our business wonderfully".

John Thomas, Pensions Manager, SA Brain.

Choosing the right Sage Accpac ERP Edition for your business

Sage Accpac ERP is available in three different editions: Sage Accpac 100 ERP, Sage Accpac 200 ERP and Sage Accpac 500 ERP.

With three editions to choose from, you don't have to worry about outgrowing your system. As your business grows, moving up to a higher edition is straightforward with easy data migration and consistent look and feel. All editions have the same core modules - just choose the one that is right for your business.

Core Sage Accpac ERP Modules

- System Manager
- General Ledger
- Accounts Receivable
- Accounts Payable
- Inventory Control
- Order Entry
- Purchase Orders
- Project & Job Costing
- Multi-currency
- Transactional Analysis and Optional Field Creator
- National Accounts Management
- G/L Security
- G/L Consolidations
- Intercompany Transactions
- Process Server

Sage Accpac 100 ERP

Sage Accpac 100 ERP is an 'entry-level', scalable, web-based application designed for companies with up to five concurrent users and straightforward budget and account code segmentation requirements. This edition provides robust accounting and operation management tools alongside a secure path for future growth.

Smaller Businesses

Sage Accpac 200 ERP

Sage Accpac 200 ERP is ideal for medium-sized businesses that require up to ten concurrent users. Whilst providing all the features of Sage Accpac 100 ERP, this edition also offers increased functionality including unlimited company databases, 5 years of historical transaction retention and greater account code complexity to meet your increasing business requirements.

Medium sized Businesses

Sage Accpac 500 ERP

Sage Accpac 500 ERP offers all the functionality of Sage Accpac 200 ERP whilst supporting unlimited concurrent users. This edition is designed for medium-sized and larger businesses, typically operating with multiple locations and within a global marketplace. Sage Accpac 500 ERP retains up to 99 years of history, allows for unlimited account code structures and is ideal for companies requiring a functionally-rich, highly scalable system that supports international business infrastructures.

Larger Businesses

"By implementing Accpac into our structure, we were able to transition to a higher level business integration system and to control our administration processes in a more professional way. The benefits were quickly visible. Accpac provides the financial structure and controls that we require. One of the main advantages is that we can access data to build reports customized to our needs making our planning processes and market analyses easier and more efficient."

Dr. Don Wassom, Managing Director, Heska AG, Switzerland – a subsidiary of Heska Corporation.

Sage Accpac ERP feature comparison

	Sage Accpac 100 ERP	Sage Accpac 200 ERP	Sage Accpac 500 ERP
Capacity			
Number of Users	Up to 5	Up to 10	Unlimited
Number of Companies	Up to 5	Unlimited	Unlimited
Number of Account Segments	2	3	10
Number of Account Structures	2	3	Unlimited
Number of Budgets	1	1	5
Years of History	2	5	99
Financial Modules			
General Ledger	■	■	■
GL Consolidations			■
GL Security			■
Intercompany Transactions			■
Transaction Analysis and Optional Field Creator	■	■	■
Purchasing Modules			
Purchase Orders	■	■	■
Accounts Payable	■	■	■
Sales and Receivables Modules			
Order Entry	■	■	■
Accounts Receivable	■	■	■
National Accounts Management			■
Stock Management Modules			
Inventory Control	■	■	■
Project Management Modules			
Project and Job Costing			■
Global Commerce Modules			
Multi-currency	■	■	■
Multiple languages	■	■	■
System and User Administration			
System Manager	■	■	■
Process Server			■
Databases & Operating Systems			
MS.SQL, IBM DB2, Oracle, Pervasive.SQL	■	■	■
Linux, Windows, NT and Novell	■	■	■

A highly skilled Business Partner network

With only carefully selected and certified Sage Business Partners offering our product you can be assured that your investment is in safe, knowledgeable hands.

Sage Business Partners have the in-depth industry knowledge and outstanding technical expertise to provide consultancy and support before, during and after implementation. Their skills are honed through a continuous programme of training and development from Sage.

Each Sage Business Partner has the skills to take you through the process of upgrading or purchasing a new financial, distribution, manufacturing or service solution. It is their role to combine the right mix of Sage products and services to deliver a complete solution that meets your exact requirements.

A highly skilled partner network

Sage Business Partners build close working relationships with their customers, who come to rely on them for help in meeting the challenge of operating successfully in today's competitive marketplace.

As your needs become more complex, the role of the Sage Business Partner becomes increasingly important. They will work on-site to evaluate your needs, recommend the most appropriate solution, configure the

system and any associated applications, ensuring integration with existing systems. Your Sage Business Partner will also manage the installation and provide training and aftersales support.

In this way, you have the two-fold benefit of the peace of mind that comes from having the support of a global organisation, combined with the on-site, personal service of a highly skilled Sage Business Partners with specific experience in your industry.

Sage Business Partner Services

- Business process mapping
- Business requirements analysis
- Consulting
- System development and configuration
- Integration with complementary products
- Implementation
- Integration with existing systems
- IT strategy planning
- Support
- Training

"We at Guylian (UK) Ltd chose to deploy Accpac to record our management accounts. The on-going local support for our Accpac solution has been great. We find the solution easy to use and were up and running in our office surprisingly quickly. Accpac is also used by the Guylian offices in America, Poland and Portugal".

Kevin Toms, Managing Director, Guylian (UK) Ltd

